Media Information 2024

Specialist magazines of Schott

Printed editions

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Musik in der Grundschule page 9
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General Information & Price Components

Trim size: 210mm x 297mm, unless otherwise specified

Bulk discounts:

3 x 5%, 6 x 10%, 11 x 15%

if the order is placed for one year, calculated from receipt of order

Combination discounts:

if the same ad is placed (in print or digitally)

in 2 magazines 10 %

in 3 magazines 20 %

in 4 and more magazines 25 %

Commission: 15 % (not including colour surcharges and ad positioning surcharges)

Colour surcharge:

25% of the b/w rate (no discount, no commission)

Advertisement positioning in the editorial part:

20% surcharge on the b&w rate

Typesetting and litho printing will be charged extra.

VAT: For orders from EU countries, we kindly ask you to let us know your VAT registration number. If you do not send us your VAT registration number, we will have to charge you German VAT (19%). This is a legal requirement.

Terms of payment:

Every invoice for an advertisement is due for payment 30 days after the date of invoice.

The rates are exclusive of VAT.

For ordered, yet unpublished advertisements we will charge a lump sum.

Technical Data & Data Transfer

Please send us print data in the following format:

PDF: CMYK or grayscale mode, all fonts and images embedded,

300 dpi resolution

TIFF: CMYK or grayscale mode, 300 dpi resolution **EPS:** all fonts converted into paths, embedded images

Colour profile: ISO Coated v2 (ECI)(CMYK) or

Generic Gray Gamma 2.2 (grayscales)

Trim size: DIN A4 (210mm x 297mm)

Papier: matt-coated paper for illustration printing in 90 gsm

(das Orchester: 70 gsm)

Tips for the layout and preparation of the print data:

- · hairlines should generally be avoided
- do not use too small font size (< 5pt)
- · vectorise objects
- pixel-based graphics require a resolution of at least 300 dpi
- include the fonts used in the print PDF to avoid "pixelated" fonts

Advertisements from MS Word files or from manuscripts can be reset. The costs for resetting will be charged extra and added to the advertisement rate. Like resetting, any further modification will be charged extra.

As at 12/2023, subject to technical modifications

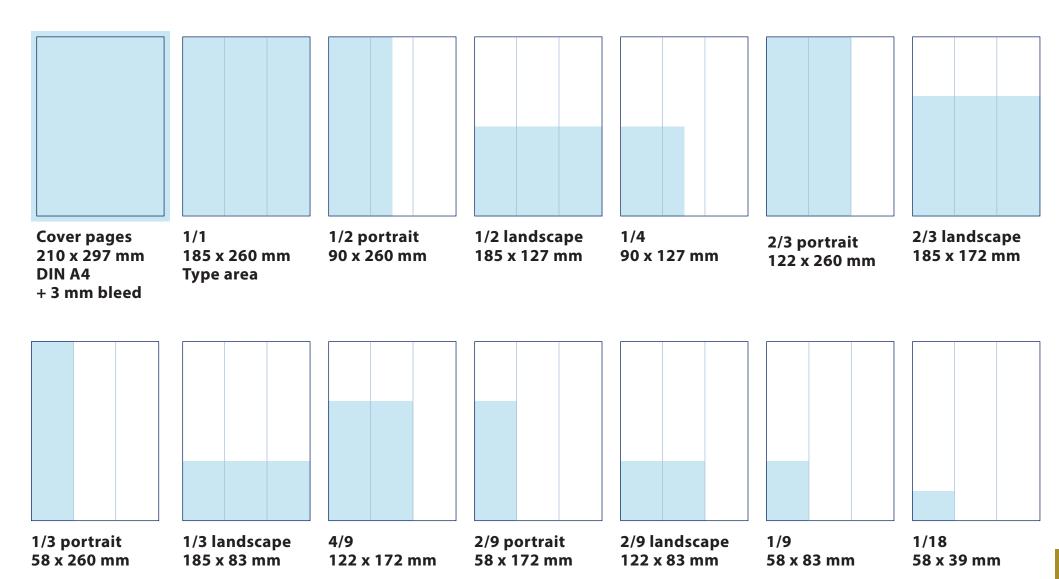
Contact

Schott Music GmbH & Co. KG, Advertising service

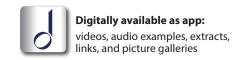
Weihergarten 5, 55116 Mainz Tel.: +49 (0) 6131 24 68 -51/-52 Please send the data to:

almuth.gilomen@schott-music.com sebastian.burkart@schott-music.com

Display Formats



das Orchester Magazin für Musiker und Management





Formats and Rates (plus VAT)

Specifications of the formats: see page 3

Format	Rate b&w/€	Rate 4c/€
1/1	1.975,–	2.468,75
2/3	1.395,–	1.743,75
1/2	1.050,-	1.312,75
4/9	975,–	1.218,75
1/3	745,-	931,25
1 / 4	625,-	781,25
2/9	555,-	693,75
1/9	315,–	393,75
1 / 18 commercial ad	155,–	193,75
1 / 18 private ad (special pric	:e) 125,–	156,25
Inside front cover	_	2.900,-
Inside back cover	-	2.900,-
Outside back cover in 4c	-	3.050,-

das Orchester contains specialist articles on the topics of training of musicians and their everyday professional life, musicians' medicine, education in music, attraction of audiences, cultural politics, orchestra marketing and management. Each issue takes a look at the international orchestra scene and the work of radio choirs. Current musical life is reflected in reports on concerts, music-theatre premieres, music festivals, competitions, symposiums, and numerous reviews of new publications. The world's leading specialist magazine for professional orchestra musicians is aimed at professional and amateur musicians, orchestra and cultural managers, music students and members of the music business. Every month, the podcast Klangvoll features a guest from the cultural industry.

Year of issues: 72nd year, 2024

Number of copies

printed: 20,000 copies

Publisher: Schott Music GmbH & Co. KG

Weihergarten 5, 55116 Mainz Postfach 3640, 55026 Mainz

VAT Reg. No.: DE 149025549 Amtsgericht Mainz

Editorial: Kerstin Siegrist, Elke Reis, Rüdiger Behschnitt

Advertisements: Almuth Gilomen

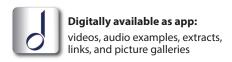
Phone: +49 (0)6131 24 68 51

Email: almuth.gilomen@schott-music.com

Publication Schedule and Topics

Issue	Focus	Date of publication	Copy deadline
1/2024	Durchatmen [Breathing] (Singers and wind players suffering from long-term COVID-19 and other respiratory ill	01.01.2024 Inesses)	01.12.2023
2/2024	Die andere Hälfte [The Other Half] (Forgotten women composers of orchestral works and female pioneers in orchest	01.02.2024 tras)	02.01.2024
3/2024	Baltikum [The Baltic States]	01.03.2024	01.02.2024
4/2024	KI [AI] (The impact of AI on orchestras, especially on artists)	01.04.2024	01.03.2024
5/2024	Tonträger [Sound Carriers] (Music industry and orchestras between haptic CD and digital download)	01.05.2024	02.04.2024
6/2024	Social Media (What can social media activities achieve? How much time and effort is required	01.06.2024	02.05.2024
7-8/2024	N.N	01.07.2024	03.06.2024
9/2024	N.N	01.09.2024	01.08.2024
10/2024	N.N.	01.10.2024	02.09.2024
11/2024	N.N.	01.11.2024	01.10.2024
12/2024	N.N.	01.12.2024	04.11.2024

NEUE ZEITSCHRIFT FÜR MUSIK





Formats and Rates (plus VAT)

Specifications of the formats: see page 3

Format	Rate b&w/€	
1/1	1.050,-	
2/3	725,–	
1/2	595,–	
4/9	525,-	
1/3	395,–	
1 / 4	375,–	
2/9	295,–	
1/9	225,–	
Inside front cover in 4c	1.650,–	
Inside back cover in 4c	1.650,–	
Outside back cover in 4c	1.800,-	
Centre spread	1.680,–	

Founded by Robert Schumann in 1834, the specialist magazine for contemporary music also addresses, in a journalistically demanding manner, adjacent areas overlapping with popular music, jazz and sound art. The issues consist, in equal parts, of a topical section, numerous contributions to the column section and a service section. The latter section contains reports on festivals, music theatre performances and conferences, reviews of CDs and books, as well as news and dates of events, world premieres and radio programmes.

The leading magazine for contemporary music is read by aficionados of and concertgoers interested in New Music and contemporary music theatre, musicians, musicologists, and people in charge of concert programming.

Year of issues: 185th year, 2024

Number of copies

printed: 4,000 copies, digitally: 5,500 copies

Publisher: Schott Music GmbH & Co. KG

Weihergarten 5, 55116 Mainz Postfach 3640, 55026 Mainz

VAT Reg. No.: DE 149025549 Amtsgericht Mainz **Editorial:** Sara Walther, Friederike Lamberty

Advertisements: Sebastian Burkart

Tel.: +49 (0)6131 24 68 52

Email: sebastian.burkart@schott-music.com

Publication Schedule and Topics

Issue	Focus	Date of publication	Copy deadline
1/2024	Nono 100	28.02.2024	16.01.2024
2/2024	Sounding Architectures	21.05.2024	08.04.2024
3/2024	Osmose	09.08.2024	03.07.2024
4/2024	Musiktheater [Music Theatre]	13.11.2024	07.10.2024

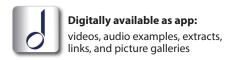
Organ_Journal für die Orgel



Formats and Rates (plus VAT)

Specifications of the formats: see page 3

Format Ra	te b&w/€	Rate 4c/€
1/1	645,-	806,25
2/3	475,-	593,75
1/2	425,-	531,25
4/9	395,-	493,75
1/3	365,-	456,25
1/4	335,-	418,75
2/9	255,-	318,75
Inside front cover	-	1.550,–
Inside back cover	-	1.550,-
Outside back cover	-	1.650,–
Centre spread	_	1.290,-
*Concert calendar (max. 500 characters)	75,–	-
*The following information is entered chronologically in the concert calendar: date and time, city and venue, works by X, Y, Z or concert title, performer(s) + instrument(s), organizer(s) (name, phone, e-mail), home page Inform our readers about your organ concerts even with a small culture budget.		



The independent quarterly journal deals with topics on all aspects of the pipe organ: portraits and interviews, articles on instruments, organ-building, organ aesthetics and repertoire, as well as on the theory and practice of interpretation.

Organ informs its readers about current events around the organ, competitions and master classes, as well as about new books, scores, CDs and DVDs.

Also available for each issue is a CD recorded specially for organ. The journal is much appreciated by organ experts, professional organ players, and lovers of organ music.

Year of issues: 27th year, 2024

Number of copies

printed: 4,000 copies

Publisher: Schott Music GmbH & Co. KG

Weihergarten 5, 55116 Mainz Postfach 3640, 55026 Mainz

VAT Reg. No.: DE 149025549 Amtsgericht Mainz

Editorial: Dr. Markus Zimmermann, Friederike Lamberty

Advertisements: Sebastian Burkart

Tel.: +49 (0)6131 24 68 52

Email: sebastian.burkart@schott-music.com

Publication Schedule

Issue	Date of publication	Copy deadline
1/2024	28.03.2024	12.02.2023
2/2024	28.06.2024	13.05.2024
3/2024	27.09.2024	21.08.2024
4/2024	09.12.2024	28.10.2024





ormat	Rate b&w/€	Rate 4c/€
1/1	975,-	1.218,75
2/3	695,–	868,75
1/2	585,-	731,25
1/9	545,-	681,25
1/3	420,-	525,-
1/4	375,-	468,75
2/9	315,-	393,75
1/9	195,–	243,75
I / 18 commercial ad	125,–	156,25
I / 18 private ad (special price)	90,–	112,50
nside front cover	-	1.550,-
nside back cover	-	1.550,–
Outside back cover	-	1.650,–

40 years üben 😉 musizieren

The magazine *üben & musizieren* looks into all aspects of instrumental and vocal tuition, elementary music education and early music education, focussing on didactic issues which go beyond the individual instrument. Each issue deals with a topical issue and provides practical tips and information on the areas of law, insurance, occupational studies, marketing, (self-) management, as well as cultural and educational discussions.

The popular music education podcast "Voll motiviert" has been added to the programme. The website www.uebenundmusizieren.de/research also provides access to the e-journal üben&musizieren.research – Zeitschrift für Forschung in music education.

The specialist magazine *üben & musizieren* is much appreciated by instrumental and vocal teachers, music school teachers, university lecturers, and music students.

Year of issues: 41st year, 2024

Number of copies

printed: 4,000 copies

Publisher: Schott Music GmbH & Co. KG, Weihergarten 5, 55116 Mainz

Postfach 3640, 55026 Mainz

VAT Reg. No.: DE 149025549 Amtsgericht Mainz

Editorial: Rüdiger Behschnitt **Advertisements:** Almuth Gilomen

Tel.: +49 (0)6131 2468-51

Email: almuth.gilomen@schott-music.com

Publication Schedule and Topics

Issue	Focus [Date of publication	Copy deadline
1/2024	Volksmusik [Folk Music]	01.02.2024	03.01.2024
2/2024	Prüfen und bewerten [Checking and Evalua	ting] 02.04.2024	01.03.2024
3/2024	Asien-Perspektiven [Asia]	03.06.2024	02.05.2024
4/2024	Kunstübergreifend [Crossing the Arts]	01.08.2024	03.07.2024
5/2024	Künstliche Intelligenz [Artificial Intelligen	ce] 01.10.2024	02.09.2024
6/2024	Berufswege [Career Paths]	02.12.2024	04.11.2024

Musik, Spiel und Tanz mit Kindern von 0 bis 6

10 years of Musik, Spiel und Tanz



Formats and Rates (plus VAT)

Specifications of the formats: see page 3

Format	Rate b&w/€	Rate 4c/€
1 / 1	595,-	743,75
2/3	450,-	562,50
1/2	395,–	493,75
4/9	350,–	437,50
1/3	325,–	406,25
1/4	295,–	368,75
Inside back cover	-	1.050,-
Outside back cover	-	1.200,-

The quarterly magazine provides practical material for music schools, daycare centres and non-institutional groups. In addition, it contains specialist articles and background reports, up-to-date information, tips and events. Each issue comes with a CD containing songs, audio examples and PDFs, a set of court cards for immediate use, and a letter to the parents as a master copy to be printed and passed on.

The comprehensive material provides inspiration for teachers for elementary music education at music schools and teachers not teaching at schools (i.e. teachers of parent-child classes or teachers for early music education), daycare centre and kindergarten teachers, as well as persons who are being trained for one of the aforementioned professions, to shape their daily interactions with the little ones.

Year of issues: 11th year, 2024

Number of copies

printed: 1,800 copies

Publisher: Schott Music GmbH & Co. KG

Weihergarten 5, 55116 Mainz Postfach 3640, 55026 Mainz

VAT Reg. No.: DE 149025549 Amtsgericht Mainz

Managing editorial: Silvia Müller, Bianca Herbst

Text editorial: Friedrich Neumann
In-house editorial: Kerstin Siegrist
Advertisements: Almuth Gilomen

Tel.: +49 (0)6131 2468-51

Email: almuth.gilomen@schott-music.com

Publication Schedule

Issue	Date of publication	Copy deadline
1/2024	12.02.2024	20.12.2023
2/2024	13.05.2024	20.02.2024
3/2024	12.08.2024	20.06.2024
4/2024	14.10.2024	20.08.2024

MUSIK in der • Grundschule





Formats and Rates (plus VAT)

Specifications of the formats: see page 3

Rate b&w/€	Rate 4c/€
775,–	968,75
550,-	687,50
455,-	568,75
325,-	406,25
295,–	368,75
-	1.375,-
_	1.475,-
	775,- 550,- 455,- 325,- 295,-

The quarterly magazine provides suggestions for modern and suitable teaching methods with the latest hits, handicraft ideas, musicals and classical pieces for children, as well as group and activity games. The issues are oriented towards special topics and take seasonal festivals into account. The articles come with scores, arrangements and master copies. The suggestions are practical and leave enough room for personal initiative.

The accompanying CD-ROMs correspond exactly to the contents of the respective issues, contain audio examples, videos and PDFs, and are suitable for playing the musical pieces to and rehearsing them with the children.

Here, specialist teachers, non-specialist teachers and/or all those who like to teach music will find what they need to prepare their music lessons.

Year of issues: 28th year, 2024

Number of copies

printed: 2,000 copies

Publisher: Schott Music GmbH & Co. KG

Weihergarten 5, 55116 Mainz Postfach 3640, 55026 Mainz

VAT Reg. No.: DE 149025549 Amtsgericht Mainz **Editorial:** Friedrich Neumann, Christian Müller

Advertisements: Almuth Gilomen

Tel.: +49 (0)6131 2468-51

Email: almuth.gilomen@schott-music.com

Publication Schedule and Topics

Issue	Focus Dat	e of publication	Copy deadline
1/2024	Musikstile [Music Styles]	30.01.2024	15.10.2023
2/2024	Bilder, Zeichen & Symbole [Pictures, Characters & Symbole [Pictures]	ols] 02.05.2024	15.01.2024
3/2024	Musik, die uns bewegt [Music That Moves Us]	29.07.2024	15.04.2024
4/2024	Alte, neue Melodien [Old, New Melodies]	28.10.2024	15.07.2024





Formats and Rates (plus VAT)

Specifications of the formats: see page 3

Rate b&w/€	Rate 4c/€
1.035,–	1.293,75
725,–	906,25
595,–	743,75
525,–	656,25
425,-	531,25
375,–	468,75
315,–	393,75
-	1.550,-
-	1.550,–
	1.035,- 725,- 595,- 525,- 425,- 375,- 315,-

Four times a year, the magazine provides varied worksheets for the fields of classical, rock and pop music as well as New Music. The latest hits and arrangements for music-making in class meet the interests of the pupils. Major music-educational topics are thoroughly discussed and carefully considered.

The corresponding media package (CD/CD-ROM) contains all necessary audio examples and playbacks as well as videos, worksheets and answer keys.

Teachers, music teachers and school musicians, trainee teachers at special, secondary and comprehensive schools, grammar schools, universities and conservatoires use the practical and action-oriented suggestions and the comprehensive material to prepare their lessons.

Year of issues: 56th (115th) year, 2024

Number of copies

printed: 3,000 copies

Publisher: Studio Neumann GmbH Goethestr. 61a

16548 Glienicke

VAT Reg. No.: DE 116070418

represented by Schott Music GmbH & Co. KG

Editorial: Friedrich Neumann, Dorothea Oettel

Advertisements: Almuth Gilomen

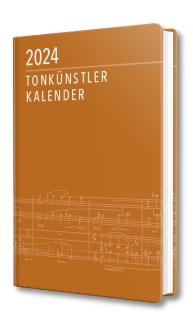
Tel.: +49 (0)6131 2468-51

Email: almuth.gilomen@schott-music.com

Publication Schedule and Topics

Issue	Focus	Date of publication	Copy deadline
1/2024	Grenzen [Boundaries]	07.02.2024	02.11.2023
2/2024	Olympia [Olympics]	02.05.2024	01.03.2024
3/2024	Fortschritt [Progress]	15.08.2024	01.06.2024
4/2024	Musik global [Music Worldwide]	07.11.2024	01.09.2024

TONKÜNSTLER KALENDER



Formats and Rates

c. DIN A5 (105x148mm)

1 / 1 475,- 1 / 2 portrait 295,- 1 / 3 landscape 205	Format	Rate (inside pages b&w)/€
·	1/1	475,–
1 / 2 landscane 205	1 / 2 portrait	295,–
1 / 2 laliuscape 295,-	1 / 2 landscape	295,–

The pocket calendar is published in association with Deutscher Tonkünstler-Verband e.V., a standard work of the music scene.

Containing composer anniversaries with a two-year preview, school holidays, music competitions, essential addresses, information on GEMA as well as on social insurance and taxes for freelance artists and teachers, it provides indispensable information.

For 70 years, the practical calendar including week at a glance and schedule by hour has been the preferred choice of music teachers, free-lance instrumental teachers, performing musicians, church musicians, music students, and music aficionados as a time planner.

Year of issues: 70th year, 2025

Number of copies

printed: 5,000 copies

Verlag: Robert Lienau GmbH

Weihergarten 5 55116 Mainz

represented by Schott Music Schott Music GmbH & Co. KG

Redaktion: Judith Picard **Anzeigen:** Sebastian Burkart

Tel.: +49 (0)6131 2468-52

Email: sebastian.burkart@schott-music.com

Publication Schedule

Issue	Date of publication	Copy deadline	
2025	26.08.2024	30.04.2024	







Formats and Rates (plus VAT)

Formats see table

Format	Width mm	Height mm	Rate 4c/€
1/1	180	252	975,-
1 / 2 hoch	87	252	525,-
1 / 2 quer	180	125	525,-
1 / 3 hoch	57	252	365,-
1 / 3 quer	180	83	365,-

The magazine $Orff^{\circ}$ – Arts and Education centres on the examination of Carl Orff's oeuvre, dealing with both his compositional and educational works. Each issue also contains a report of the Carl Orff Foundation on their activities.

The magazine is aimed at all those interested in Orff, music students, musicians, teachers of elemental music education at music schools and in private practice (i. e. tutors of parent-child courses or teachers of early music education), music schools.

Year of issues: 5th year, 2024

Number of copies

printed: exclusively in digital form as Orff app in German and English.

Available free of charge on the digital distribution platforms

App Store (Apple), Google Play or as a desktop app

Publisher: Schott Music GmbH & Co. KG

Weihergarten 5, 55116 Mainz Postfach 3640, 55026 Mainz

VAT Reg. No.: DE 149025549 Amtsgericht Mainz

Editorial: Emine Yaprak-Kotzian, im Auftrag der Carl-Orff-Stiftung

Advertisements: Almuth Gilomen

Tel.: +49 (0)6131 2468-51

Email: almuth.gilomen@schott-music.com

Publication Schedule

Issue	Go-live	Copy deadline	
1/2024	April 2024	Februar 2024	
2/2024	Oktober 2024	August 2024	

Advertorials

An advertorial is a special form of advertising with a more complex form of communication:

- · Clearly marked graphically
- · Visually clearly perceptible
- The editorial team creates and designs the advertorial.
 The publisher shall receive information material and illustrations with the guarantee that this is free of any third-party rights and may be used by the publisher in Schott publications (print & online) free of charge.
- One proofreading pass is included in the price.
- All rates plus VAT

Formats and Rates (plus VAT)

Advertorial in the magazine	Rate 1/2 page	Rate 1/1 page
das Orchester	1.700,–€	252,–€
Neue Zeitschrift für Musik	975,–€	252,−€
Üben & Musizieren	775,–€	125,–€
Organ-Journal für die Orgel	750,–€	252,−€



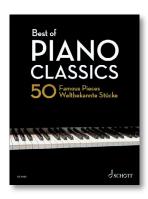
Advertising in Schott products for sale

Schott Music has been publishing bestsellers in the field of music education, textbooks and general music books for decades. We are happy to offer various advertising possibilities in these products.

Inserts in top sellers from Schott Music

- Target-group-specific approach (e.g. instruments, genres, age groups)
- Inserts in several market-leading products at the same time
- Guaranteed prompt dispatch to retailers and end customers
- Insert packages in different sizes and for different target groups







Advertisements in top sellers from Schott Music

- Print ads in reprinted or first editions of products for sale
- Guaranteed sale within a fixed time window
- Long utilisation times and thus long presence of your advertisement







Contact us for detailed information!

Inserts in specialist magazines of Schott

- 225€ (plus VAT) for every 1,000 copies incl. postage for inserts in the whole issue
- Inserts in part of the issue possible: 250€ (plus VAT) for every 1,000 copies incl. postage
- Weight: up to 25g; another 10€ for every additional 10g

music-job.com

music-job.com is the world's largest job board for orchestra musicians. Here you can find jobs from all areas of musical life: orchestras, universities, music schools, music management, and much more.

Please note: All job offers published in the magazines of Schott Music are published on music-job.com free of charge at the same time (irrespective of the number of job offers).

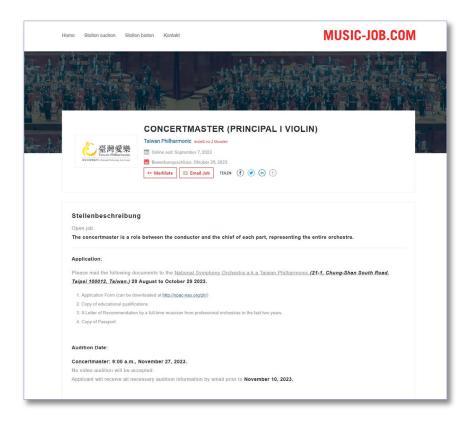
Upon request, we will publish your job advertisement for you against invoice.

Just send us:

- the text of the job ad (.doc or .pdf)
- the logo of your institute (.jpg or .png)
- · a complete billing address

Duration and Rates (plus VAT)

Duration	Rate per job offer*
30 days	315,–
40 days	415,-
50 days	505,-
60 days	595,-
* Rates not commissionable	,



Banner advertising on our websites

We are happy to offer you the opportunity to do target-group-specific banner advertising on our websites.

Banner placement is possible on:

www.dasorchester.de www.music-job.com www.musikderzeit.de www.organ-journal.com www.uebenundmusizieren.de www.musikspielundtanz.de www.musikindergrundschule.de

Banner ads are available in two different sizes and positions. We are also happy to accommodate your special requests.

Duration and Rates (plus VAT)

Position	Format	Duration	Rate
Header banner	1000x333px	30 days	675,-€
Sidebar banner, right sidebar	400x600px	30 days	365,-€
Sidebar banner, right sidebar	400x300px	30 days	275,-€
Different sizes are possible upon co	nsultation		









Banner advertising in our newsletters

Newsletter "das Orchester"

- Target group: orchestra musicians and decision-makers in the orchestral environment
- Appears 11x a year, concurrently with the printed issue of the magazine
- 1,500 recipients
- Open rate ca. 89%
- Banner 1500x500px, 725,-€



Newsletter "Musikpädagogik"

- Music teachers, instrument teachers, educators, pedagogues
- Appears bi-monthly
- 3,000 recipients
- Open rate ca. 80%
- Banner 1500x500px, 525,-€



Advertorials

On the websites below we offer you advertorials in the form of news items or articles.

- Duration: 2 weeks on the homepage
- The editorial team creates and designs the advertorial.
 The publisher shall receive information material and illustrations with the guarantee that this is free of any third-party rights and may be used by the publisher in Schott publications (print & online) free of charge.
- Labelled as sponsored content / advertising
- One proofreading pass is included in the price

Duration and Rates (plus VAT)

Advertorial on the website	News story 150-300 words	Article 200-600 words
dasorchester.de	1100,-€	1.700,-€
musikderzeit.de	675,- €	975,-€
uebenund musizieren. de	550,-€	775,-€
organ-journal.com	525,-€	750,– €

Podcast advertising

Voll motiviert

The music education podcast of Schott Music, the Association of German Music Schools and Kristin Thielemann

- Duration: c. 30 to 50 min.
- more than 2,000 streams and downloads per month
- more than 1,000 subscribers
- https://uebenundmusizieren.de/podcast/



Content

- Whether digitisation in instrumental lessons, pupils with special needs, new trends in music schools or singing with children and young people: Our experts provide entertaining and practical tips for lively and motivating lessons.
- Published monthly
- On all relevant platforms: Spotify, iTunes, Deezer, and on YouTube

Advertising possibilities

- Sponsoring: Spoken introduction at the beginning of an episode:
 "This episode is brought to you by our partner XY" → 750,- €
- Extensive product review in the centre section → 950,– €

General Terms and Conditions

for printed and digital advertisements of Schott Music GmbH & Co.KG (Stand: 08.09.2017)

I. Scope of Application

- 1. These General Terms and Conditions for Advertisements apply to all advertising contracts concluded between advertisers or other interested persons ('Advertiser') and SCHOTT MUSIC GmbH & Co KG.
- 2. The General Terms and Conditions for Advertisements apply exclusively to entrepreneurs, merchants, corporate bodies under public law and public separate estates for all advertisements. General Terms and Conditions of the Advertiser will not be recognized, unless the Publisher expressly accepts their validity. The General Terms and Conditions for Advertisements shall also apply if the Publisher executes the advertising order without contradiction despite knowing of terms and conditions of the Advertiser which are opposed to and differing from these General Terms and Conditions for Advertisements.

II. Advertising Order

- 1. The 'Advertising Order' within the meaning of these General Terms and Conditions for Advertisements is the contract concerning the publication of one or more advertisements or other advertising media (e.g. inserts) of an Advertiser in a printed publication of the Publisher for the purpose of disseminating and making available to the public of banners or other kinds of advertising on the Publisher's website.
- 2. Orders can be placed by phone, in writing or by e-mail. An advertising order as defined in sub-paragraph 1 is accepted only if the Publisher receives the order in writing or by e-mail or if the advertisement is disseminated and made available as per order. Oral confirmations or confirmations by phone are not legally binding.
- 3. In case an (advertising) agency places an order, the contract will be concluded with the advertising agency. Orders from agencies are only accepted for identifiable advertisers mentioned by name. The agency is obliged to keep to the prices of the Publisher in their information, contracts and statements. The commissions granted to the agency by the Publisher must not be passed on to the Advertiser, neither in whole nor in part. All current

- and future claims of the agency against their Advertisers shall be assigned by the agency to the Publisher. The Publisher accepts such assignments. The Publisher authorizes the agency to collect the assigned claim until they meet their contractual obligation to pay to the Publisher. The Publisher is principally entitled to disclose such assignment and collect the claim himself.
- 4. The Publisher reserves the right to reject advertising orders, even requests for publication of individual advertisements as part of the contract, because of their content, origin or technical form, according to the Publisher's objectively justified standard principles, if their content violates the law or official provisions or if their publication is unacceptable for the Publisher. The Advertiser will be informed about the rejection of an order immediately. 5. The Advertiser is responsible for the due delivery of the advertising texts and printing material. He is also responsible for the accuracy of the delivered correction proof. If the Advertiser does not object to the duly delivered correction proof within two days. the permission to print shall be deemed granted. Requests of the Advertiser with regard to positioning and format shall only be binding if expressly confirmed by the Publisher in writing.
- **6.** In case of doubt, requests for publication of advertisements are to be made within one year after conclusion of the contract. If the right to request the publication of individual advertisements has been granted in the contract, the order will have to be executed within one year after publication of the first advertisement, provided that the first advertisement is requested and published within the aforementioned one-year period. If a contract has been concluded, the Advertiser is entitled to request the publication of further advertisements, even beyond the number of advertisements mentioned in the order, within the agreed period or the above-mentioned one-year period.
- 7. The Publisher's duty to keep the printing data ends three months after publication of the advertisement.

III. Warranty and Liability

1. The Advertiser warrants that the content of

- his/her advertisements does not violate any legal or other provisions, etc.
- **2.** In the case of modifications or advertising orders placed by phone as well as in the case of illegibly written manuscripts, the Publisher will not assume liability for their accurate reproduction.
- 3. In the case of illegible, inaccurate or incomplete reproduction, in whole or in part, of an advertisement, the Advertiser is entitled to reduce the advertising rate or demand a substitute advertisement only if the purpose of the advertisement was considerably compromised by the defects. The purpose of the advertisement is only insignificantly compromised by incorrectly printed reference numbers. The Publisher is not liable for defects in printing which are attributable to the quality of the paper.
- are attributable to the quality of the paper.

 4. The Publisher will perform a visual check of the printing material. If defects are not instantly visible but become visible only during the printing process, the Advertiser cannot claim damages against the Publisher in the case of defective reproduction.

 5. If the advertising order cannot be executed due to circumstances for which the Publisher is not responsible, the Advertiser has to refund to the Publisher the difference between the granted discount and the actual reduction of the advertising rate, notwithstanding any other claims for damages.
- 6. The Advertiser's claims for damages for impossibility or delay are restricted to the substitution of the predictable damage and to the advertising rate. This does not apply to intent and gross negligence of the Publisher, his legal representatives and agents. The Publisher's liability for damages due to the absence of guaranteed features shall remain unaffected. In business dealings, the Publisher is not liable for gross negligence of his agents; in all remaining cases, the extent of liability for gross negligence against merchants is restricted to the predictable damage up to the amount of the corresponding advertising rate.

IV. Rates and Payment

1. The rates indicated in the current list of advertising rates are valid. This also applies to price changes which become effective during the term of a standing order or upon the conclusion of a con-

- tract. The discounts indicated in the list of advertising rates are only granted for advertisements of the Advertiser published in the contractually agreed year.
- 2. Invoices of the Publisher are payable, without deduction of discount, within the legal term of payment, though 30 days after invoicing at the latest. Any objections to the matter and amount of the invoices have to be raised against the Publisher in writing within 10 days after invoicing.
- 3. The Publisher is entitled at any time to make the publication of further advertisements conditional on advance payments or on the settlement of due payments, regardless of the term of payment originally agreed upon.

V. Termination

Standing orders or contracts can be terminated by giving two months' notice prior to the publication of the next planned advertisement. Such notice must be given to the other contracting party in writing. If a standing order or contract is terminated prior to the expiration of the (minimum) term of the contract without good cause, any possibly granted discount will not apply with future effect.

VI. Place of Jurisdiction and Applicable Law

- **1.** Place of performance is the Publisher's place of business.
- 2. In the case of legal actions in business dealings with merchants, corporate bodies under public law or public separate estates, the place of jurisdiction shall be the Publisher's place of business. In case claims of the Publisher are not asserted in an order for payment procedure, the place of jurisdiction is determined, in the case of non-merchants, by their place of residence. If the place of residence or habitual residence of the Advertiser, even for non-merchants, is unknown at the time of institution of legal proceedings, or if, after conclusion of the contract, the Advertiser has transferred his/her place of residence of habitual residence out of reach of the law, the Publisher's place of business shall be understood as place of jurisdiction.
- **3.** German law shall exclusively apply to advertising orders.